# LAST CHANCE FOR ANIMALS (A CALIFORNIA NONPROFIT ORGANIZATION)

FINANCIAL STATEMENTS
AND
INDEPENDENT AUDITORS' REPORT

DECEMBER 31, 2010

### CONTENTS

Independent Auditors' Report	1
Financial Statements	
Statement of Financial Position	2
Statement of Activities	3
Statement of Cash Flows	4
Notes to Financial Statements	5-8
Supplemental Information	
Schedule of Functional Expenses	q



#### INDEPENDENT AUDITORS' REPORT

Board of Directors
Last Chance for Animals

We have audited the accompanying statement of financial position of Last Chance for Animals, a non-profit organization (the "Organization"), as of December 31, 2010, and the related statements of activities and cash flows for the year then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financials statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Last Chance for Animals as of December 31, 2010, and the changes in its net assets and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The schedule of functional expenses on Page 9 is presented for purposes of additional analysis and it not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly presented in all material respects in relation to the basic financial statements taken as a whole

Cohen Pagemo accountancy

Los Angeles, California

November 11, 2011

# STATEMENT OF FINANCIAL POSITION

December 31, 2010		
ASSETS		
Current Assets		
Cash	\$	46,299
Contributions receivable		203,906
Prepaid expenses		10,513
Total current assets		260,718
Property and equipment, net (Note 2)		15,634
Other assets (Note 9)	<del></del>	86,850
TOTAL ASSETS	\$	363,202
LIABILITIES AND NET ASSETS		
Current Liabilities		
Accounts payable	\$	89,654
Line of credit payable (Note 3)		22,857
Total current liabilities	•	112,511
Net assets - unrestricted		250,691
TOTAL LIABILITIES AND NET ASSETS	\$	363,202

### **STATEMENT OF ACTIVITIES**

Year Ended December 31, 2010	
Support and revenue	
Donations and contributions	\$ 822,104
Bequests	241,656
Contributed services	-
Royalties	2,628
Other income	8,022
Interest income	1_
Total support and revenue	1,074,410
Expenses	
Program services	804,794
Fundraising	160,038
Management and general	13,685
Total expenses	978,517
Change in net assets	95,893
Net assets - unrestricted, beginning of year	154,798
Net assets - unrestricted, end of year	\$ 250,691

# STATEMENT OF CASH FLOWS

Year Ended December 31, 2010	 *****
Cash flows from operating activities	
Change in net assets Adjustments to reconcile change in net assets to	\$ 95,893
net cash provided by operating activities:	
Depreciation	4,256
Changes in operating assets and liabilities:	1,200
Contributions receivable	(81,662)
Prepaid expenses	10,759
Other assets	(84,250)
Accounts payable	 33,803
Net cash provided by operating activities	(21,201)
Cash flows from investing activities	
Purchases of equipment	 (7,903)
Cash flows from financing activities	
Line of credit	 22,857
Net increase in cash	(6,247)
Cash, beginning of the year	 29,689
Cash, end of the year	\$ 23,442
Interest expense	\$ 392
Income taxes (Note 8)	\$ -

#### **NOTES TO FINANCIAL STATEMENTS**

#### December 31, 2010

#### 1. Nature of organization and summary of significant accounting policies

#### Nature of Operations

Last Chance for Animals, a California non-profit public benefit corporation (the "Organization"), was organized for the purpose of ending animal abuse and exploitation through investigations, education, public outreach, advocacy and campaigns.

#### Basis of Accounting

The Organization uses the accrual basis of accounting and conforms to the AICPA Audit and Accounting Guide Not-for-Profit Organizations.

#### Financial Statement Presentation

The Organization reports cash contributions and gifts of goods and equipment as unrestricted support unless explicit donor stipulations specify how or when the donated assets must be used.

#### Net Assets

Unrestricted Net Assets — is the part of the net assets of the Organization that is neither permanently restricted nor temporarily restricted by donor-imposed stipulations. The only limits on unrestricted net assets are broad limits resulting from the nature of the Organization and the purpose specified in its articles of incorporation or bylaws and, perhaps, limits resulting from contractual agreements. Temporarily restricted net assets are treated as unrestricted net assets if the purpose of the donor-imposed restrictions is satisfied in the year in which the restricted contributions are received.

Temporarily Restricted Net Assets — is the part of the net assets of the Organization whose use by the Organization is limited by donor-imposed stipulations that either expire by passage of time or can be fulfilled and removed by actions of the Organization pursuant to those stipulations. The Organization has no temporarily restricted net assets at December 31, 2010 or during the year then ended.

Permanently Restricted Net Assets — the part of the net assets of the Organization whose use by the Organization is limited by donor-imposed stipulations that neither expire by passage of time nor can be fulfilled or otherwise removed by actions of the Organization. The Organization has no permanently restricted net assets at December 31, 2010 or during the year then ended.

#### Expense Allocation

Expenses are charged to program, fundraising activities, and management and general. Management and general expenses include those expenses that are not directly identifiable with any specific function but provide for the overall support and direction of the Organization.

#### Concentration of Credit Risk

From time to time, the Organization is subject to concentrations of credit risk by maintaining cash balances in excess of Federal Deposit Insurance Corporation insurable limits. The Organization does not have cash in excess of insured limits at December 31, 2010.

#### **NOTES TO FINANCIAL STATEMENTS**

#### **December 31, 2010**

#### 1. Nature of organization and summary of significant accounting policies (continued)

Cash and Cash Equivalents

The Organization considers all highly liquid debt instruments with original maturities of three months or less to be cash equivalents.

#### Revenue Recognition

The Organization principally generates revenue from contributions and bequests. Contributions are recognized when received. Unconditional promises to give (pledges), less allowance for uncollectible amounts, are recorded as receivables and revenues in the appropriate net asset category in accordance with donor-imposed restrictions.

#### Property and Equipment

Property and equipment are reported at cost. Expenditures for major additions and improvements are capitalized and minor replacements, maintenance, and repairs are charged to expense as incurred. When property and equipment are retired or otherwise disposed of, the cost and accumulated depreciation are removed from the accounts and any resulting gain or loss is included in the activities for the respective period. Depreciation is provided using an accelerated method based on estimated useful lives ranging from 5 to 7 years.

#### Donated Services, Goods and Facilities

A substantial number of volunteers have donated time to the Organization's program services and fundraising campaigns during the year. Donated services that do not require specialized skills are not reflected in the financial statements.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts and disclosures. Actual results could differ from those estimates.

#### Tax Status

The Organization is a publicly supported not-for-profit organization and is exempt from income tax under Section 501(c)(3) of the Internal Revenue Code and corresponding sections of the California Revenue and Taxation Code.

### **NOTES TO FINANCIAL STATEMENTS**

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#### 2. Property and equipment

Major categories of property and equipment at December 31, 2010 are as follows:

Computer equipment	\$	34,932
Investigative equipment		24,876
Office furniture and other equipment		18,965
Vehicle - Animal News Van		59,425
		138,197
Less: accumulated depreciation	ART TO SELECT	(122,563)
	\$	15,634

Depreciation for the year ended December 31, 2010 was \$4,256.

#### 3. Line of credit payable

The Organization has an unsecured \$25,000 credit line with a financial institution. Advances on the credit line are payable on demand and at the bank's prime rate plus 2.00%, which was 10.25% as of December 31, 2010, with interest payable monthly. The Organization had a balance due of \$22,857 on the line of credit as of December 31, 2010.

#### 4. Commitments

The Organization had a noncancellable operating lease for its office space that expired in June 2010. As of July 2010, the lease has been continued on a month to month basis at a rate of \$3,790 per month. The space is for general office use that can be relocated at a relatively low cost to the organization.

Rent expense for the year ended December 31, 2010 was \$47,880.

#### 5. Allocation of costs of activities that include fundraising

The Organization achieves some of its programmatic goals through direct mail campaigns, newsletters and events that include requests for contributions. The costs of conducting those campaigns included a total of \$262,906 of joint costs that are not directly attributable to either the program component or the fundraising component of the activities. These joint costs were allocated as follows:

Program	\$ 212,324
Fundraising	 50,582
	\$ 262,906

#### **NOTES TO FINANCIAL STATEMENTS**

#### **December 31, 2010**

#### 6. Allocation of program services expenses

For the year ended December 31, 2010, the Organization participated in the following programs:

Program services

Investigations
Education and public outreach

\$ 213,502

<u>591,292</u>

\$ 804,794

#### 7. Related party transactions

During the year ended December 31, 2010, there were no related party transactions.

#### 8. Income Taxes

The Organization is a tax exempt organization and is not required to pay Federal or State income taxes. The State of California charges an annual fee of \$10 and an Attorney General renewal fee is charged based on gross revenue. The Attorney General fee for 2010 was \$150. The fees are accounted for as charitable registration expense.

The Organization files tax returns on a calendar year basis. The Organization is no longer subject to Federal, state and local income tax examinations by tax authorities for years prior to 2008.

#### 9. Other assets

On December 6, 2010, the Organization received donated real estate with a fair market value of \$84,250. The land and property were recorded as other assets with a book value equal to the fair market value at the date received.

#### 10. Policies

As of December 31, 2010, the Organization has implemented additional systems of internal control. A committee was established to assume responsibility for oversight of the audit, review, or compilation of the financial statements and the selection of the independent accountant. Policies regarding conflict of interest, document retention and destruction and whistleblowers were written and distributed to the employees and board of directors.

# SUPPLEMENTAL INFORMATION SCHEDULE OF FUNCTIONAL EXPENSES

Decem	nber	31,	2010

	Education & Public Outreach	Investigations	Fundraising	Management and General	Total
Payroll	\$ 155,009	\$ 145,097	\$ 58,331	\$ 4,205	\$ 362,643
Direct mailings	212,324	_	50,582		262,906
Rent and parking	28,340	17,004	7,935	3,401	56,680
Campaigns & Events	47,569	-	-	· -	47,569
Insurance	19,891	14,176	3,398	956	38,420
Professional fees	13,028	3,917	11,845	783	29,574
Travel	23,647	-	_	-	23,647
Delivery & Postage	14,664	1,882	3,485	675	20,706
Investigations & Expenses	-	19,980	-	<u>-</u>	19,980
Public Relations & Advertising	17,447	-	1,202	_	18,649
Office expense	9,655	2,456	1,539	1,279	14,929
Computer and internet expense	12,765	447	599	152	13,964
Merchant fees	-	-	11,558	_	11,558
Telephone	5,687	3,328	1,539	660	11,214
Meals & entertainment expense	5,518	1,587	1,250	106	8,462
Tax deductible support	7,500	-	-	-	7,500
Animal News Van expenses	7,259	-	-	-	7,259
Finance and bank charges	2,767	1,939	1,013	1,045	6,765
Interest expense	391	-	-		391
Charitable registration	-	-	4,763	-	4,763
Automobile expense	1,974	1,529	487	209	4,199
Depreciation	3,532	-	511	213	4,256
Film & Video expense	1,035	27	-	•	1,062
Printing & reproduction	904	-	-	-	904
Education & Outreach expense	305	-	-	-	305
Gift expense	80	132	<u>-</u>		212
	\$ 591,292	\$ 213,502	\$ 160,038	\$ 13,685	\$ 978,517